



RESIDENTIAL SALES CONSULTANT MELBOURNE

About the role

Based in our flagship Melbourne Showroom, we have an exciting opportunity for an energetic and dynamic individual who is passionate about furniture, interior design and the highest levels of customer service to join our vibrant and supportive team.

The role is a full-time position with the opportunity to further develop a professional career within the architecture and design industry. This role suits an individual with excellent communication and interpersonal skills who relishes a fast-paced environment and possesses the innate ability to think creatively and strategically. You will be an integral part of the Melbourne projects team working alongside Australia's leading architects and interior designers.

Since its inception, the driving force behind Hub has been to inspire and share beautiful design. Hub is made up of talented and driven individuals, each one dynamic, passionate and integral in this cohesive organisation.

We carefully cultivate and nurture our Hub spirit with coaching, personal and professional development and an inclusive team environment.

Desired skills & experience

- A passion for high end design and the interiors / architecture industry
- Exceptional verbal and written communication
- Highly organised and self-motivated
- Able to apply a common sense commercial approach to problem solving
- Exceptional attention to detail
- Ability to work in a team environment and autonomously
- Must be able to work Saturdays on a rotary basis
- Must have the right to live and work in Australia

Primary responsibilities

- Greeting, assisting and inspiring our showroom clients
- Establishing and building strong relationships with existing clients and create new business opportunities
- Preparing design drawings, client presentations and pricing information
- Assist clients and guide them in the selection of suitable solution of joinery and furniture packages
- Actively support and promote Hub's key brands and suppliers
- Working effectively in a small team

What we offer

- Competitive pay rates & awesome commission structure
- Amazing staff discount across our products
- Recognition and rewards for outstanding performance
- Excellent training and professional development
- A vibrant, fast paced and fun work environment within a supportive team.
- Career growth & development

About us

Hub Furniture Lighting Living is a privately owned family company with showrooms and offices in Melbourne & Sydney. We are proud to represent the very best international brands exclusively in the Australian market. We offer high-end products in furniture, lighting, flooring and accessories including art and sculptural objects. We are recognised for our friendly and approachable staff and for providing a retail environment that is welcoming and creative.

If this is you, apply now by sending your CV and a cover letter describing why you think you would be a perfect candidate to careers@hubfurniture.com.au.

www.hubfurniture.com.au

